

www.lifeinsurancemyths.com

Truth is in. Myths are out.



Myth: You Can't Teach an Old Dog New Tricks.

Nope. Just because a dog is approaching its more senior years doesn't mean it can't learn a new thing or two. In fact, with approximately 15 minutes of training every day for two weeks straight, even the most stubborn dog can usually learn how to sit, stay, fetch, roll over or whatever your heart desires, regardless of age. The same is true of the myth that you can't benefit from life insurance unless you die. If you take the time to learn about a policy's living benefits and the difference ways you can use them, you'll discover some neat new tricks yourself.

Be in the KNOW—Visit www.lifeinsurancemyths.com

Additionally, reply to this e-mail to set up some time to expand the conversation about life insurance with your trusted Guardian representative.



GUARDIAN[®]

**The Guardian Life Insurance
Company of America**
7 Hanover Square
New York, NY 10004-4025